

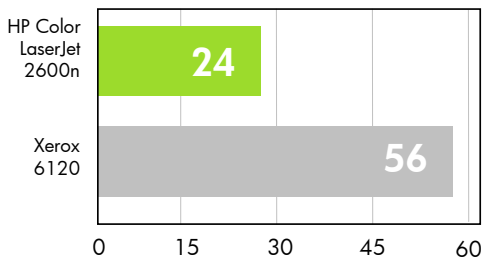
HP Color LaserJet 2600n vs. Xerox Phaser 6120



Significant differences between these printers could impact...

productivity:

Faster warm-up with HP.

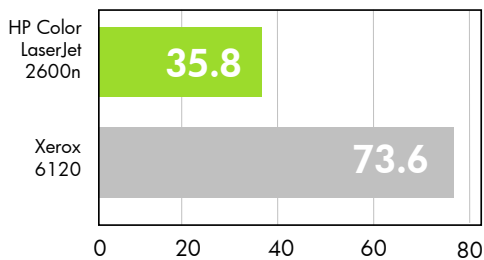


Time to print one page from Powersave, seconds¹

Fast warm-up time – From powersave the HP Color LaserJet 2600n warms up and prints in only 24 seconds due to HP Instant-On technology. The Xerox 6120 takes 56 seconds to warm-up and print it's first page from Powersave.¹

Faster throughput – The HP Color LaserJet 2600n printed a suite of 20 files (mixed monochrome and color) in 35.8 minutes, while the Xerox 6120 took over twice the time, 73.6 minutes. Both printers were tested in their default mode.¹

Twice the throughput with HP.



Time to print a suite of 20 files, minutes¹

reliability and cost:

No replacement parts beyond toner – Beyond toner, with the Xerox 6120 users must replace an imaging unit every 10,000 color pages for \$156. With HP, there are no replacement parts beyond toner cartridges.²

Reliable printing – From the Xerox "Expectation Setting Document for Phaser 6120" dated October 27, 2005, Xerox warns that "Excessive, continuous printing may cause the device to overheat and shut down". This is not an issue on the HP Color LaserJet 2600n.

¹ – Based on HP internal testing.

² – Based on published Xerox product information and pricing from Xerox.com.

Pricing in US Dollars.

