

# HP LaserJet printers vs. Lexmark



Lexmark printer	Comparable HP	Significant differences between these devices
Lexmark C500n \$399 • 8 color/31 black ppm	HP Color LaserJet 2600n \$399 • 8 color/8 black	<ul style="list-style-type: none"> <li>Wait less for output with HP – FPO from powersave in 24 sec for HP vs. 58 for Lexmark</li> <li>The Lexmark C500n ships with only 1000 pages of CMYK toner compared to 2,000 CMY and 2,500 black pages for the HP CLJ 2600n. This represents <b>\$250</b> in Lexmark toner using standard cartridges.</li> </ul>
Lexmark C510n \$499 • 8 color/30 black ppm	HP Color LaserJet 2605dn \$499 • 10 color/12 black	<ul style="list-style-type: none"> <li>Wait less for output with HP – FPO from powersave in 24 sec for HP vs. 58 for Lexmark</li> <li>Reduce complexity with HP – only 4 consumables vs. 7 + maintenance kit for Lexmark</li> <li>HP CLJ 2605dn includes standard duplex, while the Lexmark duplex option is a costly <b>\$599</b>.</li> </ul>
Lexmark C522n \$499 • 20 color/20 black ppm	HP Color LaserJet 3600n \$599 • 17 color/17 black ppm	<ul style="list-style-type: none"> <li>More toner in the box – HP ships with 4000 pages of CMY toner and 6000 pages of black vs. 1500 pages of CMYK for Lexmark – is a value of <b>\$415</b> based on Lexmark Return cartridges</li> <li>Intervene less – 23 Lexmark replacement parts beyond toner vs. 0 for HP in first 100K pages</li> </ul>
Lexmark C524n \$699 • 20 color/20 black ppm	HP Color LaserJet 3800 \$799 • <b>22 color/22 black</b>	<ul style="list-style-type: none"> <li>More toner in the box – HP ships with 6000 pages of CMYK toner vs. 1500 pages of CMYK for Lexmark – is a value of <b>\$509</b> based on Lexmark hi-capacity return cartridges</li> <li>Intervene less – 23 Lexmark replacement parts beyond toner vs. 0 for HP in first 100K pages</li> </ul>
Lexmark C762 \$1,499 • 25 color/25 black ppm	HP Color LaserJet 4700 \$1,999 • <b>31 color/31 black</b>	<ul style="list-style-type: none"> <li>More toner in the box – HP ships with 4000 extra pages of toner – <b>\$356</b> in Lexmark toner</li> <li>Wait less for output with HP – first page out from powersave in 18 seconds vs. 140 for Lexmark</li> <li>No speed penalties for best PQ – Lexmark slows to 10 ppm in best-PQ mode vs. 31 ppm for HP</li> </ul>
Lexmark C920n \$3,299 • 32 color/36 black ppm	HP Color LaserJet 5550n \$3,549 • 27 color/27 black ppm	<ul style="list-style-type: none"> <li>More toner in the box – HP ships with 4000 extra pages of toner – <b>\$347</b> in Lexmark toner</li> <li>Intervene less – 13 Lexmark replacement parts beyond toner vs. 0 for HP in first 100K pages</li> <li>Lexmark C920 uses LEDs – less dot control, noticeable streaking, lens cleaning required</li> </ul>
Lexmark X340n \$349 • 27 ppm	HP LaserJet 3055 AiO \$499 • 19 ppm	<ul style="list-style-type: none"> <li>Reduce complexity – HP features an integrated toner cartridge vs. a 2-piece system for Lexmark</li> <li>HP warms up and prints from Powersave in 9 seconds vs 30 for Lexmark.</li> <li>HP has a 10 sheet MP tray vs a single sheet slot for Lexmark.</li> </ul>
Lexmark E120n \$ 149 • 20 ppm	HP LaserJet 1020 \$179 • 15 ppm	<ul style="list-style-type: none"> <li>Reduce complexity – HP features an integrated toner cartridge vs. a 2-piece system for Lexmark</li> <li>Get more toner in the box with HP – 2,000 pages vs. only 500 for Lexmark</li> <li>HP warms up and prints from Powersave without delay due to instant-on fuser technology.</li> </ul>
Lexmark E240 \$199 • 27 ppm	HP LaserJet 1022 \$199 • 19 ppm	<ul style="list-style-type: none"> <li>Reduce complexity – HP features an integrated toner cartridge vs. a 2-piece system for Lexmark</li> <li>Get true 1200 dpi with HP. The Lexmark E240 does not support 1200 x 1200 dpi printing</li> <li>Get more toner in the box with HP – 2,000 pages vs. only 1,500 for Lexmark</li> </ul>
Lexmark E340 \$399 • 30 ppm	HP LaserJet 1320 \$399 • 22 ppm	<ul style="list-style-type: none"> <li>Get auto duplexing standard with HP – Lexmark does not offer this even as an option for E340</li> <li>Reduce complexity – HP features an integrated toner cartridge vs. a 2-piece system for Lexmark</li> <li>Get more toner in the box with HP – 2,500 pages vs. only 1,500 for Lexmark</li> </ul>
Lexmark T430 \$549 • 32 ppm	HP LaserJet 2420 \$549 • 30 ppm	<ul style="list-style-type: none"> <li>Reliable Print Quality – HP's toner cartridge includes a charge roller, while Lexmark's does not</li> <li>HP Embedded Web Server has more functionality – send to Web/mobile + 16 alerts vs. 2</li> <li>HP has a faster processor – 400 MHz vs. 366 MHz for Lexmark</li> </ul>
Lexmark T640 \$599 • 35 ppm	HP LaserJet 2430 \$649 • 35 ppm	<ul style="list-style-type: none"> <li>Wait less for output with HP – FPO from powersave in 10 seconds vs 24 for Lexmark</li> <li>Reliable Print Quality – HP's toner cartridge includes a charge roller, while Lexmark's does not</li> <li>HP offers a internal duplex unit (d bundles), while the Lexmark duplex unit is large and external</li> </ul>
Lexmark T642 \$799 • 45 ppm	HP LaserJet 4250 \$899 • 45 ppm	<ul style="list-style-type: none"> <li>Wait less for output with HP – FPO from powersave in 10 seconds vs 29 for Lexmark</li> <li>Reliable Print Quality – HP's toner cartridge includes a charge roller, while Lexmark's does not</li> <li>HP offers a CPP of 1.1 cents (20K cartridge) vs. 1.6 cents for Lexmark (21K Prebate cartridge)</li> </ul>
Lexmark T644n \$1249 • 50 ppm	HP LaserJet 4350n \$1649 • <b>55 ppm</b>	<ul style="list-style-type: none"> <li>Wait less for output with HP – FPO from powersave in 9 seconds vs 31 for Lexmark</li> <li>Reliable Print Quality – HP's toner cartridge includes a charge roller, while Lexmark's does not</li> <li>HP has a higher maximum engine speed – 55 ppm vs. 50 for Lexmark</li> </ul>
Lexmark W840 \$2,299 • 50 ppm	HP LaserJet 9050 \$2,799 • 50 ppm	<ul style="list-style-type: none"> <li>HP offers an integrated toner cartridge while Lexmark uses a more complex toner + drum</li> <li>Get better paper handling with HP – HP offers a mailbox option whereas Lexmark does not</li> <li>HP offers more affordable output paper handling, starting at \$1810 vs. \$249.</li> </ul>