



A Winning Strategy

Help your customers get up to \$325 in partner subsidies when they purchase a Windows® Small Business Server license through the Open Value, Open Business, or Government Open License Program.*

Help them mobilize their growing business and get an additional \$150 in partner subsidies when they purchase three or more Palm® Treo™ 700wx smartphones running Windows Mobile® from Verizon Wireless.†

Purchase must be made between August 1, 2007, and January 31, 2008.

Masterful Move

Now is the time to encourage your customers to make a move. Windows Small Business Server 2003 R2 provides many of the features used by large companies in one affordable, integrated product. Keep data more secure and protect business information. Communicate more effectively and efficiently with colleagues and customers. Work from virtually anywhere, from any computer with Internet access or from a Treo 700wx CDMA Windows Mobile–based smartphone. And your customers receive a check from Microsoft to help pay for your services to install, deploy, train, or use their newly acquired Microsoft® solution.

Make Everyone a Winner

Small Business Specialist Community (SBSC) partners will receive an additional rebate check, equal to 50 percent of the server partner subsidy, paid directly to them!

Get in the game!

Four easy moves:

1. Contact your customers.
2. Help them make a Qualifying Purchase of Windows Small Business Server 2003 R2.
3. Extend this solution to their mobile workforce through the purchase of three or more Palm Treo 700wx CDMA smartphones.
4. Ensure your customer redeems their Partner Subsidy Payment by February 29, 2008, at www.microsoftincentives.com/sbspromo.

Partner Subsidy dollars can be used to purchase your services or products.

Hurry, this offer ends January 31, 2008.

Microsoft
Small Business
Specialist

Windows Small Business Server 2003 R2	Open Business or Government Open License Only (L)	Open Business or Government Open License with Software Assurance (L&SA)	Open Value License with Software Assurance (L&SA)
Standard	\$100	\$120	\$150
Premium	\$225	\$260	\$325

Offer Details:

*This offer for a partner subsidy is available to organizations that purchase a Windows Small Business Server 2003 R2 license through the Microsoft Open License Business, Open Value, or Government Open License Programs ("Qualifying Organizations"). †Purchase of Treo 700wx CDMA smartphone can be made from any authorized distributor of Verizon Wireless. Contact Verizon Wireless to locate an authorized dealer.

Nothing in these terms and conditions guarantees that an organization will meet the eligibility requirements for enrollment and/or renewal in the Microsoft Open License program. For more partner information about this promotion, go to www.microsoftincentives.com/SBSpromo.